

NAME _____

CWID _____

**BUMM – MARKETING/MANAGEMENT/SALES – GENERAL EMPHASIS
(AAS DEGREE IN MARKETING/MANAGEMENT/SALES)**

**MATRICULATION FALL 2007 TO SPRING 2009
68 - 69 CREDITS NEEDED FOR DEGREE**

COURSES REQUIRED as a result of placement test:	RDG 090 or RDG 092 Reading Fundamentals or College Prep Reading
	ENG 090 Basic Language Skills
MATH SEQUENCE NEEDED for Major:	MAT 090 or MAT 092 Foundations for College Math I, or II
	MAT 093 Integrated Arithmetic and Basic Algebra
	MAT 096 Elementary Algebra & Trigonometry

IP	C	T	FALL SEMESTER:	CR.
			BUS 100 or BUS 111 ACCOUNTING I or FINANCIAL ACCOUNTING	4
			BUS 112 QUANTITATIVE BUSINESS METHODS	3
			BUS 118 BUSINESS LAW I	3
			BUS 141 MARKETING	3
			ENG 110 COLLEGE WRITING I	3
			BUS 101 or BUS 210 ACCOUNTING II or MANAGERIAL ACCOUNTING	4
			BUS 120W BUSINESS LAW II	3
			BUS 152 SELLING FUNDAMENTALS	3
			BUS 269 BUSINESS REPORTS & COMPUTER COMMUNICATIONS	3
			⁵ ADVISOR APPROVED GENERAL EDUCATION COURSE	3
			BUS _____ ¹ BUSINESS ELECTIVES (12 credits)	3
			BUS _____	3
			BUS _____	3
			BUS _____	3
			⁶ BUSINESS RELATED ELECTIVE	3
			¹ SOCIAL SCIENCE ELECTIVE	3
			ENG _____ ¹ ADVISOR APPROVED ENGLISH COURSE	3
			BUS 115 BUSINESS STATISTICS	3
			PHS 111 ³ EARTH INVESTIGATIONS	3
			¹ MATH or SCIENCE ELECTIVE	3-4
			ECO 110W MICROECONOMICS	3
			CST 105 or BUS 181 or (3) 1-cr. BIT _____ COMPUTER APPLICATIONS or THE INTERNET WITH BUSINESS APPLICATIONS or (3) 1 CREDIT APPROVED BIT ELECTIVES	3

NOTES:

¹ See advisor for best selection

² Take these courses in the semester (fall or spring) indicated. They are not offered every semester.

³ Students who are planning to transfer are advised to take a four credit lab science.

⁴ BUS 181, CST 105, CST 158 or approved BIT 1.0 credit courses

⁵ See advisor: liberal arts electives may be acceptable for students not transferring or transferring to non-SUNY colleges.

⁶ Choose from BUS, BIT, CST, DMR, MAT, MET, BNK, BHM, LAW

REVIEWED BY:

Advisor: _____ Date: _____

Advisor: _____ Date: _____

Advisor: _____ Date: _____

IP = In Progress
C = Complete
T = Transfer Credit